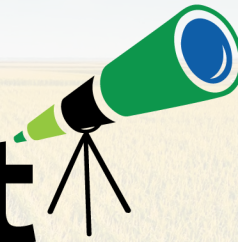


VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

February 2025

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Meet Rick Prinsen!

By Rick Prinsen, Customer Services Specialist - rickp@agvantage.com

Hello, my name is Rick Prinsen. I just celebrated my 34th anniversary with AgVantage as a Customer Support Specialist. I work with the grain support team, but also with new customer installations and mergers. I enjoy working with customers and helping with the challenges they are facing. One thing I have learned over the last 34 years is, when a customer calls with an issue, don't reply "that isn't possible"; I have been proven wrong way too many times.

I live on a 4th generation family farm in Greenleaf, MN with my wife Janet; we recently celebrated our 40th wedding anniversary. We have four children Danielle, Jessica, Jacob and Katelin, all grown and on their own. We also have 8 Grandchildren, Hailey (17), Lynkon (13), Jackson (12), Ila (10), Mae (10), Orson (9), Lucas (3), and Owen (10 months). We are very fortunate to have them all within four hours of us.

We feel fortunate to be able to vacation with our children; last year, 13 of us went to Orlando and down to the everglades. We also get some local camping and lake cabin time with them in the summer.



When not working, I enjoy relaxing at the family cabin in Wisconsin; drinking coffee with Janet, looking at the lake, and fishing for Musky. We enjoy traveling with our camper visiting beaches, historical sites, state parks, national parks and presidential libraries.

Meet the Team!



Wisconsin Training Conference!

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

All Wisconsin AgVantage Users – sign up now for the AgVantage training in Wisconsin!

We invite you to the AgVantage 2025 WI Regional Conference March 12-13, 2025 at the Kalahari Resort & Conventions, 1305 Kalahari Drive, Baraboo, WI

The Agenda. We have a robust agenda including all the great requests we received from your feedback, thank you for that. We are sending AgVantage people in each area of expertise to facilitate open conversations that talk through how to handle these topics most efficiently. See the full agenda on our website.

We would love to see you send someone from each department of your business, since we will have something for everyone.

- Wednesday includes:
 - AgVantage newest features... PULSE, ASK, eTraining, and more.
 - AR, Customer Portal, Item Porting, Pricing, exporting and importing files to EXCEL
 - Invoicing, Inventory, AP, Credit & Collections
 - CRM & the new POCKT app for your customers
- Thursday includes:
 - Grain, Agronomy, Energy, Feed, & Seed sessions

The Hotel. The Kalahari Resort has given us a fantastic \$129. room rate for our group, which is amazing because I was just there in January and paid \$257 per night for rooms. I sure like the group rate much better, so take advantage of that, let's fill up this room block! There is free parking and no resort fee.



Registration. Please register on our website events page and book your hotel room via our website also at: https://agvantage.com/News_Events.html The fee to register is \$579 for two full days, or \$299 for one full day. Each day includes a hot breakfast, full lunch buffet, and Wednesday Night Dinner. You can use AgVantage Dollars to pay for this if you have them.

Customer Appreciation Dinner

We appreciate you and invite you to join us Wednesday Night 5:30-7:30 for Customer Appreciation Dinner provided by AgVantage. You are invited whether you are attending one of the days, or both days.

This is a great opportunity to relax together with our AgVantage team for dinner and drinks at the local Wisconsin Brew Pub right in the Kalahari Resort. Please RSVP when you register.

If you have any questions, email support@agvantage.com and one of us can help you out!



Meet Terri Schwarzrock!

By Terri Schwarzrock, Customer Services Specialist - terris@agvantage.com

In November 2024, I hit 14 years with AgVantage Software in Customer Services working with Agronomy, Inventory, and Accounts Receivable/Invoicing. Teaching users how the software works, showing little tricks they may not be aware of, and getting comments like, “I’m sharing this with everyone” or “How did I not know this” are fun! I also enjoy assisting in creating enhancements to programs—taking an idea and working with programming to get it into the system, from the design to the testing process.



My husband, Robb, and I are unofficial empty-nesters. Our daughter, Olivia, is a Junior at Wayne State College in Nebraska and doesn’t come home except for Christmas break, as she is on the Track & Field team as a thrower. We travel to her meets as often as we can. Our son, Ethan, lives in town and has joined the volunteer Fire Department and is currently taking EMT classes. He also plays on the local baseball Town Team in the summer. Robb farms full time, cash crop and beef cattle. As for me, I am looking forward to warmer weather! Think Spring!



2025 National Conference—Pre-Conference Special Events

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

Plan now to attend these special events on Tuesday, June 17, 2025, before the conference! Then join us at the Mystic Lake Event Center for the conference Wednesday, June 18 through Friday, June 20.



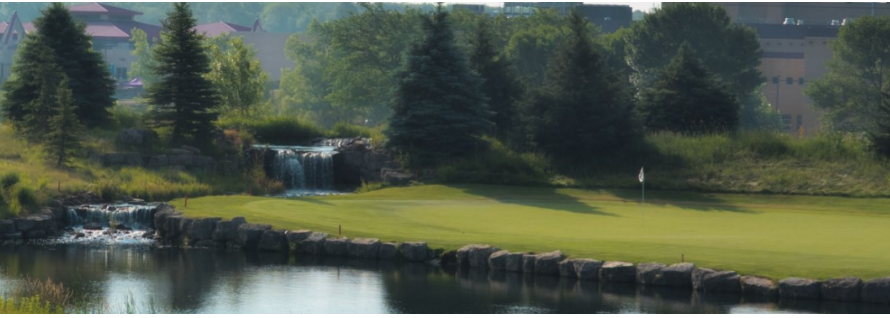
growing together
CULTIVATING CONNECTIONS. TRANSFORMING TOMORROW.

AgVantage Golf “Get Together” at “The Meadows”

Starting at 9:00 am on Tuesday, June 17 – we are teaming up to golf at the picturesque course right at Mystic Lake Event Center. You can sign up for this during conference registration. Be sure to fly in early so you can join the fun!! (Cost of golf is \$145 per player + tax, includes 18 holes golf, cart w/GPS & Range balls. Lunch at the turn grill is on us. They have rental clubs if needed.)

“This is more than a round of golf, it’s an experience. With waterfalls, native plantings, and statuary it’s unlike any other golf course.” —Garrett Gill

(continued on page 4)



AgVisors “Transforming Tomorrow” Tuesday, June 17

If you are in the AgVisor Program, plan to attend our AgVisor “Transforming Tomorrow” Meeting on Tuesday afternoon around 4:30 pm. We will have a good discussion about what is happening at AgVantage and a private social for this group.

Newbies “Cultivating Connections” Tuesday, June 17

If this is your first AgVantage National Conference, join us for orientation and to “Cultivate Connections” and meet other first time attendees to this event. Plan to arrive about 5:30 pm.

Welcome Reception “Cultivating Connections” Tuesday, June 17 6:30 – 8:30 pm

Tuesday night we will “Cultivate Connections” at the beautiful Mystic Lake Event Center. Relax and visit with our sponsors, our staff, and other attendees arriving from all over the USA.



**Registration for all events
will be available on our website
events page.**

Plan now to attend!

**The AgVantage National Conference will
be held June 18-20, 2025 at the Mystic
Lake Event Center in Prior Lake, MN**





Update on New Software Releases

By Tim Underwood, VP Development - timu@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

EDGE Credit

Add filter to account flags for active flags (653062)

EDGE Administration

Update to allow over 1000 users (659875)

EDGE Agronomy

Scheduled orders - add legend to map showing flag color for crop (583161)

Customer portal - add information from customer master/aging to customer Information export (601870)

Scheduled orders - recalculate and complete added to application verify window (609528)

Report - work order product inventory - add filter for item, FLC and department range (611355)

Stage orders - add cancel to status drop down (624946)

Use plan salesman on convert to order when order salesman is blank (625054)

Plan report - summary by product, break page on split (626793)

Add field map image to application workorder (627957)

Ability to set ship to on agronomy order from AR ship to file (633598)

EDGE Accounts Payable

Changes to AP crossover - validate receiver fields (611089)

Add extra validation when creating a batch from cross over (617171)

EDGE Accounts Receivable

Payment breakdown not showing in customer balances (613017)

Updating prices from a spreadsheet (633180)

Add salesperson and CSV option to workorders menu option (644498)

Add CSV option to sales detail within customer activity (644775)

Increase field length of SLDESC1 to allow 20 characters (647655)

Require unit of measure in seed cross reference in item portal (648256)

Update customer portal - customer patronage redirects to Edge patronage (654705)

EDGE General Ledger

Open/close fiscal periods - display fiscal year on top of screen (640887)

EDGE Grain

Loads portal - shipments entry/maintenance (344515)

Deferred payment contract maintenance (385048)

Deferred payment maintenance (385050)

Today's loads by load number (393821)

Today's loads by customer name (393828)

Customer portal - deferred payment tab (408637)

Customer portal - lots tab - enhance action button (438550)

Report for 'daily basis average' of all purchased grain (566647)

Email lot production report on demand (570473)

Separate view/edit on loads portal action button (576462)

Edge grain ACH (594042)

Check out the 30+ Grain Enhancements released this month!

(continued on page 6)

EDGE Grain (cont.)

BCC Email to sender on settlements (608709)
Add new archive process to Edge (609772)
Buy Pad Transfer (617193)
eAgVantage to Edge: market position (625262)
eAgVantage to Edge: daily position report (625269)
eAgVantage to Edge: cash position (625271)
Invoice requesting advance for 95% of applied & invoiced per barge (646891)
Add loads move the scale interface button (652367)
Purchase contracts - create new attributes (657203)

EDGE Payroll

Add ability to label special pay (410910)
EOY - Roll year and clear employee totals (493608)
Generate quarterly reports in Edge (510934)
EOY W-2 forms (510935)

EDGE Patronage

Print duplicate TIN numbers report to CSV (632006)
Print missing birthdate report to CSV (632007)
Print missing SSN report to CSV (632008)

Grain

Write timestamp to grain bank transaction record (408379)
Add 4 default miscellaneous discount types/codes (448581)
Open Loads - Increase amount sizes to handle totals more \$10M + (531904)
Ability to override storage rate by control (597914)
Use tax code from Storage item to determine sales tax (598046)
Storage charges w/min rate & 60 days - outbound loads & soft apply (601375)
Proof of yield - Add print split groups flag in activate features (601751)
Lot production report - Define and use a default heading location (607397)

Grain (cont.)

Populate user ID field in grain transactions file (616706)
Add customer locks to autosettle until reply Y or N-prevent changes to (623996)
Proof of Yield -Add 'Print Split Group Name' question Y/N on screen (635196)
Proof of yield report to CSV (635605)
GPS Coordinates for purchase contracts (639852)
Storage detail sorts by lot-need by cust/control for EOM compare (644668)
Quick settlements - Use purchase attributes to select the PCs (651930)

Interfaces

Auto add comment to cash or DP controls created at scale (613021)
Ability to generate Application Records from API (647308)
Rest API - Add Terminal Number to Scale Ticket Endpoint (651206)
Rest API - Manufacturer Information (654338)

Passport

Local Charges- Change from Trans ID to Approval Reference Code (644489)

POCKT

Grain Balances - Show location for each line item (613816)
Allow multiple ACH accounts for pay On account (650056)
Mask SSN during POCKT signup process (656184)

Payroll

W2 and year end filing for J1/H2A Visa employees (639695)
EOY - Generate electronic wage File (650839)

Remember to check your PULSE for more details on these EDGE product enhancements.





Upcoming eTraining Class Schedule

By Elise Musall, Customer Services Specialist - elisem@agvantage.com

Hello everyone!

Here is an overview of our upcoming month's eTraining class schedule **. Please take a moment to view our eTraining calendar under the **Training** section via the link below and click the blue button to register for any of our eTraining classes*.

<https://agvantage.com/Services.html>

Upcoming eTraining class listings are also available via the green banner at the top of applicable EDGE menus.

Please email elisem@agvantage.com or support@agvantage.com for any questions or concerns about eTraining.

Wednesday 3/12

10am—12pm CST

EDGE Energy Dispatching & Mapping

2pm—4pm CST

Grain Hauling & How it Works

Thursday 3/13

10am—12pm CST

EDGE Inventory Costing & Reading Reports

2pm—4pm CST

EDGE Seed Shipments and Dispatching

Wednesday 3/19

10am—12pm CST

Grain End of Month Valuations

2pm—4pm CST

PC Energy

Thursday 3/20

10am—12pm CST

EDGE Grain Customer Portal

2pm—4pm CST

V8.1 EDGE Inventory Q&A

**eTraining fees may apply. Please see the Training section via the link below for single class rates or to sign up for company wide monthly/annual subscription options.*

<https://www.agvantage.com/Services.html>

***Classes are subject to time and date changes. Anyone already registered for a class will be notified of a time or date change.*