



4/29/22

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## Tuesday - June 21, 2022

Date	Time	Session Title	Session Description							
Tuesday, June 21, 2022	1:00 - 4:00	<b>Grain Merchandising 101</b>	Talk through the process of Grain Merchandising from the beginning to the end. Talk about it's affect on Grain Accounting and tools available for this process.	*	*	*	*	*	*	*
	4:00 - 6:00	<b>AgVisor Group Meeting &amp; Social</b>	For AgVisor Customers Only. Discuss AgVantage Features, Future, and Fun.	*	*	*	*	*	*	*
	6:30 - 8:30	<b>WELCOME RECEPTION Social Event for everyone. RSVP with your registration</b>	Start this deep dive with us in this 300 ft long, 13 ft deep, underwater tunnel at "Sea Life" in the Mall of America. See the sharks, sea turtles, stingrays, sawfish, jellyfish and thousands of aquatic creatures of the sea. Register for the conference and welcome other guests arriving. Networking, heavy apps, beverages and dessert included.							











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# Thursday - June 23, 2022

Date	Time	Session Title	Session Description	A	G	A	S	E	F		M	
Thursday, June 23, 2022	10:45 - 12:00	<b>How to Develop and Nurture the New Generation of Leaders at Your Company</b>	Turning over the reigns of leadership for your company isn't a decision that gets made on a whim - it takes deep thought, honest conversations and perseverance to execute effectively, but the reward of watching new leaders flourish and grow is an amazing thing to witness and experience. Join me as I talk about my own experiences as I have taken on a new role and passed the torch of my previous role to others. I hope to be able to make this process a little easier and a little less scary for you!	*	*	*	*	*	*	*	*	
		<b>Edge General Ledger</b>	In this open forum session bring your scuba gear and be ready to discuss everything General Ledger with AgVantage staff and attendees.	*							*	
		<b>Maintaining your System</b>	Dive into the important tasks required to properly maintain your IBM Computer System.	*						*	*	
		<b>Grain Management Position Reports</b>	View Edge 'LIVE' on-screen Grain Position. Daily Changes to Cash Long/Short, Long/Short Report, Daily Position Report, Market Position Report.	*	*				*		*	
		<b>Monsters from the Deep - AR &amp; Energy Tax Codes</b>	See the impact of setting up AR and Energy tax codes properly and also tax exemptions	*				*			*	
		<b>Diving in Deep to Seed Setup Discussions</b>	Setting up Seed Fine Line Codes, Items, Discounts, Treatments. Import Seed Plans into Prepay Contracts	*		*	*				*	
	12:00 - 12:30	<b>Lunch</b>	Enjoy lunch and networking									
	12:30 - 1:00	<b>Sponsor Session &amp; Prize Drawing</b>	Hear from some of our sponsors & win prizes									
	1:00 - 1:45	<b>Deep Dive in Product Pools</b>	"Meet the Pros" A deep dive into our Software topics & Sponsors. Visit with customers who are subject matter experts.									
	2:00 - 3:15	<b>Deep Energy Questions &amp; Q/A</b>	Informal round table discussions for all things energy.									
		<b>Dive into Edge Inventory</b>	Dive into understanding inventory costing and valuation reports. Learn new features and what's coming soon.									
		<b>Edge Feed Setup</b>	Feed Constance File, Medication Setup, Charge Codes, Rations, Pricing.									
<b>Customer Management &amp; Engagement with POCKET and CRM</b>		POCKET: Go through the login process and how to manage multiple accounts. See all the information customers can access within POCKET. Talk about what will be coming next. CRM: Managing customer information and personal notes, document exchange										
<b>IT Security</b>		General Security, Password Managers, File Shares, SSL Certificates, and Security Training										
		<b>Riding the Waves of Seed Reporting</b>	Discussion on managing Inventory and Sales Reports. Tracking Multiple Salesman in Sales Reports. Managing Seed Sales to track Financial Report efficiently.									
3:15 - 3:30	<b>Break</b>	Snack Break										



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# Thursday - June 23, 2022

Date	Time	Session Title	Session Description	A	G	A	S	E	F		M	
Thursday, June 23, 2022	3:30 - 4:45	<b>Edge Invoicing</b>	See the features and functions of invoicing using AgVantage Edge. This product is used to make invoices, contracts, payments, lookup accounts, and so much more.	*		*	*	*	*	*	*	
		<b>Edge Feed Orders &amp; Mapping</b>	Feed Orders, Order Pricing, Exporting to Automated Mixers, Mapping & Dispatch	*	*				*		*	
		<b>Fishing for Grain Answers</b>	Ask your grain questions and/or bring your tips, suggestions and enhancement requests for discussion with others who may be fishing for the same thing.	*	*						*	
		<b>Cyber Security</b>	Join this great discussion of Cyber Security and what you need to know, beware of, and do to protect your business.	*						*	*	
		<b>Seed Divemaster Q/A</b>	Customer Experience Presentation – Uriah Paddock – Ceres Solutions and Seed Q/A	*		*	*				*	
	5:30 - 5:45	<b>Load Buses</b>	<b>Meet at Hotel Lobby to catch busses to Top Golf. Grab a beverage and get on 1-4 busses.</b>									
	6:00 - 6:30	<b>Bus Ride to Top Golf</b>	<b>Travel to Top Golf. 6420 N Camden Ave. Brooklyn Center, MN 55430</b>									
	6:30 - 9:30	<b>Top Golf</b>	Relax together and play golf if you want to. Enjoy cocktails, dinner, entertainment and a beautiful night on the rooftop bar/restaurant. Tim Gabrielson will join us again this year sharing his amazing magic tricks.									
	9:30 - 10:00	<b>Bus Ride back to hotel</b>	<b>Bus to Radisson Blu Hotel at Mall of America</b>									



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# Friday - June 24, 2021

Date	Time	Session Title	Session Description	A	G	A	S	E	F	M	
Friday, June 24, 2021	7:00 - 8:00	Breakfast	Enjoy breakfast and network with other attendees. Complete your evaluation online to win a prize drawing!	*	*	*	*	*	*	*	
	8:00 - 8:05	Welcome	Welcome & Evaluation Drawing	*	*	*	*	*	*	*	
	8:05 - 9:00	AgConnect	Meet some pups (Baby Sharks) that are in FFA and learn from them what we can do to feed the future of the Ag Industry by supporting FFA - Future Farmers of America. Give your feedback on what they can do too.	*	*	*	*	*	*	*	
	9:15 - 10:30	Coffee with Management	Open discussion with AgVantage staff to dive into any topic you wish.	*	*	*	*	*	*	*	*
		Customer Management & Engagement with POCKET and CRM	POCKET: Go through the login process and how to manage multiple accounts. See all the information customers can access within POCKET. Talk about what will be coming next. CRM: Managing customer information and personal notes, document exchange	*	*	*	*	*	*	*	*
		Employee Retention & Success	Creating an Environment for Worker Success (would focus on processes for retention, benefits, performance evaluations, etc.)	*	*	*	*	*	*	*	*
		Tips & Tricks	Learn how to read messages (Do's and Don'ts), navigate around Edge, procedures to simplify your workload, ways to continue reducing paper usage, and how to work with "helps" that AgVantage offers. Participants are encouraged to share some of their tips too. This is a "Don't Miss" class.	*	*	*	*	*	*	*	*
	10:30 - 10:45	Break	Refill your beverage	*	*	*	*	*	*	*	
	10:45 - 12:00	Credit & Collections - Smooth Credit Sailing on the Horizon	Salty about credit? Got a "nauti" list? You'll want to sink your Jaws into this conversation about EDGE's upcoming Credit & Collection package. This session will feature an overview of the coming features, as well as round table discussion to help steer the direction of the credit & collection ship. Scheduled to launch in January 2023.	*	*	*	*	*	*	*	*
		Downloading to Excel	How to download spool files and reports to Excel.	*	*	*	*	*	*	*	*
		Workforce Engagement	Creating a Culture of Workforce Engagement (focused on motivating workers, building organizational culture, worker development)	*	*	*	*	*	*	*	*
		Edge Payroll & ETA	Discover recent additions to payroll, Edge Payroll operations and employee portal features. Learn to navigate using 2020 and later federal W4 forms. Be among the first to catch a glimpse of upcoming ETA Manager in Edge.	*	*	*	*	*	*	*	*
	<p><b>Thank you for participating in this conference, that is what makes this a successful event for everyone!</b></p>			<p>Please complete the conference evaluation on our app or landing page. Your feedback is important to making this event more successful next time.</p>							