

November 17, 2010

Dear Michelle,

It's hard to believe we have had the pleasure of using AgVantage Software since June 2001. Sometimes it still seems like just a short time ago I was visiting you and Chuck in Rochester for the first time.

One of the things I continue to enjoy working with AgVantage is that you are always looking to add value to your products. At almost every User Conference I have attended I usually end up getting some new software package that you are offering to add to our system and that we have used to improve our productivity.

Also at the User Conference we love the portion regarding Customer Driven Development (CDD) and Staff Questions & Answers (SQA). This shows us that you are listening to the companies who use the software, are open to any changes that are necessary to improve it, and to help us with its everyday use.

I have also been impressed with they way you are continually adding to your software with new technologies. Specifically, on-line statement processing, real-time disaster recovery, and online e-payments for our customers.

It is for these reasons we continue our relationship with AgVantage software and that we are glad that we made the switch almost 10 years ago. Keep up the good work!

Sincerely,

SKAGIT FARMERS SUPPLY

Gory Anderson

Gary Anderson Controller